

Message Text

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PAGE 01 MANAGU 02362 182207Z

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W

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R 182115Z MAY 77

FM AMEMBASSY MANAGUA

TO USDOC WASHDC

INFO SECSTATE WASHDC 3230

UNCLAS MANAGUA 2362

E.O. 11652: N/A

TAGS: BEXP, PINR, NU

SUBJECT: WTDR/FTI CRISTALOZA

REF: USDOC 05167

1. NICARAGUA 2. COUNTRY CODE: 219 3. SERIAL NO. NA

4. CRISTALOZA

4A. CODE: 4B. CODE: A 4C. CODE: X

5. APARTADO POSTAL 2470; CENTRO DE COMPRAS LOS PORTALES

6. MANAGUA, NICARAGUA

7. ESTABLISHED: 1974 8. EMPLOYEES: NA

9. SIZE: (20-X) MEDIUM 10. REPUTATION: (22-X) GOOD

11. SALES AREA: NICARAGUA

12. REPORT DATE: 05/77

13A. 32291/135 RETAILER, DISTRIBUTOR, IMPORTER OF TABLE,
KITCHEN, ART, AND NOVELTY GLASSWARE;

13B. 32620/135 RETAILER, DISTRIBUTOR, IMPORTER OF VITREOUS CHINA
AND PORCELAIN TABLE AND KITCHEN ARTICLES;

13C. 32630/135 RETAILER, DISTRIBUTOR, IMPORTER OF FINE EARTHENWARE
FOOD UTENSILS;

13D. 35891/35 DISTRIBUTOR, IMPORTER OF COMMERCIAL COOKING AND FOOD
WARMING EQUIPMENT;

13E. 34211/135 RETAILER, DISTRIBUTOR, IMPORTER OF KITCHEN CUTTERY;

13F. 36500/135 RETAILER, DISTRIBUTOR, IMPORTER OF RADIOS, TV SETS,
PHONOGRAPHS;

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14. CONTACT: MR. EDMUNDO ARGUELLO TITLE: GENERAL MANAGER

15. CABLE: CRISTALOZA 16. TELEX: 1358 17. PHONE: 8535

18. FINANCIAL REFERENCES: BANCO DE CENTROAMERICA, APARTADO POSTAL
4659, MANAGUA, NICARAGUA.

19. TRADE REFERENCES: BROCKWAY GLASS CO., 277 PARK AVE., NEW YORK,
NEW YORK; EMERSON RADIO CO., NEW YORK, NEW YORK.

20. FOREIGN FIRMS REPRESENTED: NA

21. CRISTALOZA IS A MEDIUM-SIZE TRADING FIRM DEALING PRINCIPALLY IN HOUSEWARES AND APPLIANCES, GLASSWARE, AND RESTAURANT EQUIPMENT AND SUPPLIES. IT HAS PRINCIPAL OFFICES IN A SHOPPING CENTER IN THE CITY OF MANAGUA, AND BRANCHES IN THREE OTHER CITIES. ITS ANNUAL VOLUME OF BUSINESS IS EXPECTED TO REACH US\$2 MILLION IN 1977.

CRISTALOZA IS ONE OF VARIOUS COMPANIES CONTROLLED BY MR. HUMBERTO TEFEL, (FORMER FIRECTOR OF PROTOCOL OF THE NICARAGUAN MINISTRY OF FOREIGN RELATIONS AND PRESENTLY, NICARAGUA'S AMBASSADOR TO ITALY), AND MEMBERS OF HIS IMMEDIATE FAMILY. THIS WEALTHY GROUP OWNS THE LOS PORTALES SHOPPING CENTER WHERE CRISTALOZA HAS ITS PRINCIPAL OFFICES; A FAMILY INVESTMENT COMPANY NAMED INVERSIONES GENERALES S.A.; A GENERAL MERCHANDISE DISTRIBUTING FIRM IN THE CITY OF LEON, NAMED DISTRIBUIDORA DE OCCIDENTE; AND A CENTRAL AMERICA INVESTMENT PROMOTION OFFICE IN ROME, ITALY (VILLA APOLO, PIZO NO.

11). A LOCAL BANK REPORTS A SATISFACTORY EXPERIENCE WITH FIRM IN ITS VARIOUS BANKING TRANSACTIONS. IT STATES THAT FIRM ENJOYS A GOOD REPUTATION AND THAT IT IS CONSIDERED TO BE RESPONSIBLE FOR ITS COMMITMENTS. FIRM IS SUGGESTED AS TRADE CONTACT FOR INTERESTED U.S. CONCERNS. (ADDITIONAL INFORMATION ABOUT FIRM'S ACTIVITIES AND FINANCIAL RESOURCES WILL BE SUBMITTED WHEN MADE AVAILABLE TO THE EMBASSY.)

22. PREPARED BY:RJMONTES APPROVED BY:JPFRERES

AT: U.S. EMBASSY, MANAGUA

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Message Attributes

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Control Number: n/a
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Format: TEL
From: MANAGUA
Handling Restrictions: n/a
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Original Classification: UNCLASSIFIED
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SAS ID: 2472510
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI CRISTALOZA
TAGS: BEXP, PINR, NU
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/b2d6e390-c288-dd11-92da-001cc4696bcc
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